

October 25, 2018

Dear U.S. Building Insulation Customer:

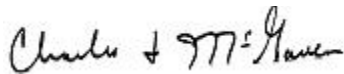
Johns Manville is announcing a price increase effective **January 10, 2019**. The price increase applies to the following products:

| Products | % Increase |
|----------------|------------|
| AP™ FOIL-FACED | 6% |
| CI MAX® | 6% |

This price increase will apply to all orders shipped on or after **January 10, 2019** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

To ensure shipment by January 10, 2019 Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.



Chuck McGavern
Director of Sales
Building Insulation Division
Insulation Systems